


innovatix *fast facts*

Innovatix is the nation's leading group purchasing organization (GPO) that delivers savings and value to the non-acute healthcare, education, and business communities.

 innovatix.com

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 **Corporate Headquarters**
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President & CEO
John P. Sganga, FACHE

Our Members

Innovatix currently serves over 23,000 members, representing non-acute healthcare providers, K-12 educational institutions, and the broader business community.



PHARMACIES

- › Long-Term Care
- › Infusion
- › Retail + Mail Order
- › Specialty



SENIOR LIVING PROVIDERS

- › Assisted Living Facilities
- › Continuing Care Retirement Communities (CCRCs)
- › Independent Living Facilities
- › Skilled Nursing Facilities



BUSINESS + INDUSTRY

- › Financial Services
- › Legal Services
- › Private Equity
- › Independent Retailers
- › Small Manufacturers
- › Family Businesses
- › Franchises



INDEPENDENT MEDICAL ONCOLOGISTS



EDUCATION

- › K-12 Schools

Ownership

Innovatix is co-owned by GNYHA Ventures, a subsidiary of the Greater New York Hospital Association, and Premier, one of the nation's largest acute care group purchasing organizations.

Founded

1993

Employees

The Innovatix team consists of 135 professionals, including eight in-house clinical experts—registered pharmacists (RPhs), doctors of pharmacy (PharmDs), and medical doctors (MDs)—33 customer care agents, and 40 field-based account managers.

What we do

As a GPO, Innovatix ensures that our members receive discounted pricing on the products and services they use for day-to-day business operations. Our portfolio consists of more than 2,000 contracts from over 900 industry-leading suppliers. Innovatix also offers a suite of value-added services to support member businesses and create supply chain efficiencies through purchasing analysis, government advocacy, educational resources, and more.

Our approach

Innovatix takes a member-centric approach to delivering cost reductions and tangible business results. To make member operations as efficient and cost-effective as possible, Innovatix offers:

- › Web-based member portals that offer online ordering and account management tools, electronic catalogs, customized reports, pricing and rebate information, pre-populated paperwork, and more.
- › Downloadable resources, including user guides, product and program brochures, FAQs, company fast facts, and our annual *Supply & Support* contract catalog.
- › A wide range of communications that keep members abreast of Innovatix and Premier contract updates as well as the latest news, technology, and industry trends.

Business ethics

Innovatix is the only non-acute care GPO member of the [Healthcare Group Purchasing Industry Initiative](#) (HGPII), and abides by its six core principles of business conduct and ethics. Our self-imposed Code of Conduct reinforces our commitment to transparency and delivering member value.

Membership information

Innovatix GPO membership is free. There are also no fees or purchasing minimums associated with membership.