



**Innovatix is the nation's leading group purchasing organization (GPO)** that delivers savings and value to the non-acute healthcare, education, and business communities.

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**President & CEO**  
John P. Sganga, FACHE

## Our Members

Innovatix currently serves over 36,000 members, representing non-acute healthcare providers, K-12 educational institutions, and the broader business community.



### PHARMACIES

- › Long-Term Care
- › Infusion
- › Retail + Mail Order
- › Specialty



### SENIOR LIVING PROVIDERS

- › Assisted Living Facilities
- › Continuing Care Retirement Communities (CCRCs)
- › Independent Living Facilities
- › Skilled Nursing Facilities



### BUSINESS + INDUSTRY

- › Financial Services
- › Legal Services
- › Private Equity
- › Independent Retailers
- › Small Manufacturers
- › Family Businesses
- › Franchises



### INDEPENDENT MEDICAL ONCOLOGISTS



### EDUCATION

- › K-12 Schools

#### Ownership

Innovatix is a wholly-owned subsidiary of Premier, a nationally renowned GPO and performance improvement organization.

#### Founded

1993

#### Employees

The Innovatix team consists of 135 professionals, including eight in-house clinical experts—registered pharmacists (RPhs), doctors of pharmacy (PharmDs), and medical doctors (MDs)—33 customer care agents, and 40 field-based account managers.

#### What we do

As a GPO, Innovatix ensures that our members receive discounted pricing on the products and services they use for day-to-day business operations. Our portfolio consists of more than 2,000 contracts from over 900 industry-leading suppliers. Innovatix also offers a suite of value-added services to support member businesses and create supply chain efficiencies through purchasing analysis, government advocacy, educational resources, and more.

#### Our approach

Innovatix takes a member-centric approach to delivering cost reductions and tangible business results. To make member operations as efficient and cost-effective as possible, Innovatix offers:

- › Web-based member portals that offer online ordering and account management tools, electronic catalogs, customized reports, pricing and rebate information, pre-populated paperwork, and more.
- › Downloadable resources, including user guides, product and program brochures, FAQs, company fast facts, and our annual Supply & Support contract catalog.
- › A wide range of communications that keep members abreast of Innovatix and Premier contract updates as well as the latest news, technology, and industry trends.

#### Business ethics

Innovatix is the only non-acute care GPO member of the [Healthcare Group Purchasing Industry Initiative](#) (HGPII), and abides by its six core principles of business conduct and ethics. Our self-imposed Code of Conduct reinforces our commitment to transparency and delivering member value.

#### Membership information

Innovatix GPO membership is free. There are also no fees or purchasing minimums associated with membership.