



BUSINESS + INDUSTRY

Offerings

Innovatix is a national group purchasing organization (GPO) that has evolved to provide strategic procurement solutions and operational support to help retailers, manufacturers, legal practices, private equity firms, and other businesses thrive. We achieve this goal by both securing discounted pricing and identifying the best value for the products and services you need to run your business. Our purchasing and procurement solutions help grow your savings over time.

For more than 20 years, Innovatix has provided superior group purchasing services to the healthcare field. With demonstrated success in achieving substantial savings for over 40,500 clients, we are delighted to expand our services to non-healthcare-related business and industry market leaders. Our healthcare roots mean that we value business transparency as part of our commitment to ethical practices. Innovatix is a client-driven GPO with a self-imposed Code of Conduct that reinforces our commitment to offering our clients value.

There are no fees or purchasing minimums required to be an Innovatix Business and Industry member—our clients remain in control of what they buy, how much they buy, and when they buy it.

What is group purchasing? How does it work?

Innovatix is modeled on the same concept as a big box discount club, but without a membership fee or warehouse facility. We leverage the aggregated purchasing volume of our clients (akin to buying in bulk) to negotiate more favorable pricing on the products and services they likely use every day. If you decide to purchase through our contract, we receive an

administrative fee from the vendors based on our clients' purchasing volume. We disclose the administrative fees we earn based on each client's purchases through an annual Safe Harbor report. We only earn revenue if we deliver savings.

Business and Industry Portfolio

We've strategically curated our Business and Industry contract portfolio for legal, financial, and professional services firms; independent businesses; and franchise owners. We feature volume-based discounts for many of the products and services your business uses the most.

Product Categories

- › Advertising Services
- › Cleaning Chemicals
- › Disaster & Emergency Preparedness
- › Elevator, Escalator & Related Products
- › Facilities Management
- › Finance
- › Flooring Products & Services
- › Food
- › Freight (inbound/outbound)
- › Furniture
- › Hardware/Software
- › Human Resources & Talent Management
- › Janitorial/Sanitation
- › Marketing
- › Maintenance, Repair & Operations (MRO)
- › Office Supplies
- › Translation & Interpretation Services
- › Vehicles

For more information or to become an Innovatix member today,
visit us at innovatix.com, email info@innovatix.com, or call (888) 258-3273.

Business and Industry Offerings

SUBCATEGORY	CONTRACT DESCRIPTION	VENDOR	CONTRACT #
ADMINISTRATIVE, FINANCIAL & MANAGEMENT SERVICES			
Finance	AP Audit Services	BSI Healthcare Audit Services	PP-SV-117
	AP Audit Services	Contract Management Strategies	PP-SV-116
	AP Audit Services	Strategic Audit Solutions	PP-SV-118
	AP Audit Services	The Audit Group	PP-SV-119
	Billing & Debt Collection Services	Global Care Administrators	PP-SV-176
	Category Market Intelligence Services	IBISWorld	PP-SV-121
	Corporate Billing Solutions/Expense Management Services	American Express	GNHYA-SS-031
	Expense Management Software Solutions	Concur Technologies	IE-HR-014
	Procurement Management & Electronic Commerce Software	Procurement Partners	IE-IT-007
	Travel Booking Services	Alliance Reservations Network	IN-HR-011
Human Resources	Background Check Services	Accutrace	PP-SV-177
	Background Check Services	JD Palatine	PP-SV-178
	Background Check Services	MBI Worldwide	PP-SV-179
	Background Check Services	Precheck	PP-SV-180
	Background Check Services	Pre-Employ.com	PP-SV-181
	Background Check Services	Private Eyes	PP-SV-182
	Payroll Services	Sun Communications	IE-HR-013
Marketing	Advertising & Marketing Services	American Solutions For Business	PP-SV-067
	Advertising & Marketing Services	Berry Network	PP-SV-068
	Advertising & Marketing Services	Big Mountain Imaging	PP-SV-069
	Advertising & Marketing Services	Burton & Mayer	PP-SV-070
	Advertising & Marketing Services	BVK Direct	PP-SV-071
	Advertising & Marketing Services	Wendling Printing	PP-SV-072
Storage & Moving	Storage & Moving	Pods Enterprises	IN-FA-023
DELIVERY, SHIPPING & FREIGHT MANAGEMENT			
Audits & Logistic Services	Logistics Consulting Services	Orderly Logistics	IE-MM-009
Freight Management	Third Party Freight Management	Cardinal Health 200	PP-MM-419
	Third Party Freight Management	Triose	PP-MM-420
Inbound/Outbound	Inbound & Outbound Freight	FedEx	GNHYA-MM-039

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LTL Transportation Services	LTL (Less Than Truckload) Transportation Services	FedEx	IN-MM-011
Postage Meters & Mailing Systems	Postage Meters & Mailing Systems	Piedmont Digital Solutions	PP-AC-131
	Postage Meters & Mailing Systems	Pitney Bowes	PP-AC-130
FACILITY MANAGEMENT & MAINTENANCE			
Facility Management	Interior & Exterior Signage	2/90 Sign Systems	PP-FA-575
	Interior & Exterior Signage	Mandeville Sign	PP-FA-577
	Interior & Exterior Signage	MDM Commercial Enterprises	PP-FA-578
	Interior & Exterior Signage	South Water Signs	PP-FA-579
	Pest Elimination Services	Ecolab	PP-SV-135
	Pest Elimination Services	Orkin	PP-SV-136
	Pest Elimination Services	Rentokil	PP-SV-137
Flooring Products & Services	Architectural: Flooring Products & Services	BBL Floors	PP-FA-501
	Architectural: Flooring Products & Services	Forbo Flooring	PP-FA-495
	Architectural: Flooring Products & Services	Johnsonite	PP-FA-496
	Architectural: Flooring Products & Services	Mannington Commercial	PP-FA-497
	Architectural: Flooring Products & Services	Shannon Specialty Floors	PP-FA-500
	Architectural: Flooring Products & Services	Shaw Industries	PP-FA-498
	Architectural: Flooring Products & Services	Tandus Centiva	PP-FA-499
	Floor Care Equipment	Diversey	PP-FA-566
	Floor Care Equipment	Nilfisk-Advance	PP-FA-568
	Floor Care Equipment	Tennant Sales & Service	PP-FA-567
Housekeeping	Laundry Products & Maintenance	Ecolab	PP-FA-514
	Laundry Products & Maintenance	Gurtler Industries	PP-FA-515
	Laundry Products & Maintenance	Midlab	PP-FA-516
	Laundry Products & Maintenance	Procter & Gamble Distributing	PP-FA-517
	Laundry Products & Maintenance	Spartan Chemical	PP-FA-518
	Laundry Products & Maintenance	State Industrial Products	PP-FA-519
	Laundry Products & Maintenance	UNX	PP-FA-520
HVAC	HVAC Equipment, Controls & Services	Daikin Applied	PP-FA-512
	HVAC Equipment, Controls & Services	Trane	PP-FA-513
Janitorial/Sanitation	Can Liners	Heritage Bag	PP-FA-599
	Can Liners	I.B.S. Solutions	PP-FA-600
	Can Liners	Plastics Solutions	PP-FA-601
	Non-Healthcare Soaps, Lotions & Waterless Rinses	Betco	PP-FA-668

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SUBCATEGORY	CONTRACT DESCRIPTION	VENDOR	CONTRACT #
Janitorial/Sanitation (Continued)	Non-Healthcare Soaps, Lotions & Waterless Rinses	Buckeye International	PP-FA-675
	Non-Healthcare Soaps, Lotions & Waterless Rinses	DebMed	PP-FA-669
	Non-Healthcare Soaps, Lotions & Waterless Rinses	Diversey	PP-FA-670
	Non-Healthcare Soaps, Lotions & Waterless Rinses	Essity	PP-FA-671
	Non-Healthcare Soaps, Lotions & Waterless Rinses	Georgia Pacific	PP-FA-672
	Non-Healthcare Soaps, Lotions & Waterless Rinses	GOJO Industries	PP-FA-673
	Non-Healthcare Soaps, Lotions & Waterless Rinses	Kimberly Clark	PP-FA-674
	Paper Towels, Tissues & Dispensers	American Textile Systems	PP-FA-560
	Paper Towels, Tissues & Dispensers	Georgia Pacific	PP-FA-557
	Paper Towels, Tissues & Dispensers	Kimberly Clark	PP-FA-558
	Paper Towels, Tissues & Dispensers	SCA Tissue	PP-FA-561
	Paper Towels, Tissues & Dispensers	Von Drehle	PP-FA-559
	Trash/Recycle Compactors, Composters & Consumables	Sunclean	IE-FA-020
	MRO	Catalog Sales & Service	HD Supply
Electrical & Plumbing Building Materials		Crescent Electric Supply	PP-FA-592
Electrical & Plumbing Building Materials		Graybar Electric	PP-FA-593
Maintenance, Repair & Operations		WW Grainger	PP-FA-591
Pool Supplies	Pool & Spa Products	Leslie's Swimming Pool Supplies	PP-AC-119
TV	DirectTV Hardware Provider	Sonu Satellite	IE-IT-009
INFORMATION TECHNOLOGY			
Hardware/Software	Hardware & Software Resellers	Connection	PP-IT-164
	Hardware & Software Resellers	Insight	PP-IT-166
	Hardware & Software Resellers	Zones	PP-IT-165
Telecommunications	Telecommunication Services	Sun Communications	IE-IT-010
TV & Electronics	Electronics & Accessories	Best Buy	IE-IT-006
Wireless & Data Services	Mobile Wireless Carriers	Sprint	PP-IT-186
LINENS, UNIFORMS & PRODUCTS			
Linens, Uniforms & Products	Reusable Surgical Linen & Gown Reprocessing Services	Aramark Uniform & Career Apparel	PP-FA-651
	Uniforms	American Dawn	PP-FA-642
	Uniforms	Cintas	PP-FA-643
	Uniforms	Encompass Group	PP-FA-644

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SUBCATEGORY	CONTRACT DESCRIPTION	VENDOR	CONTRACT #
Linens, Uniforms & Products (Continued)	Uniforms	Hinson & Hale Medical Technologies	PP-FA-650
	Uniforms	LifeThreads	PP-FA-653
	Uniforms	Medline	PP-FA-648
	Uniforms	Phoenix Textile	PP-FA-645
	Uniforms	Silver Lining Apparel	PP-FA-652
	Uniforms	Standard Textile	PP-FA-646
	Uniforms	Unifirst	PP-FA-647
OFFICE SUPPLIES, FURNITURE & TECHNOLOGY			
Batteries	Batteries & Battery Products	Artisan Power	PP-MM-331
	Batteries & Battery Products	Duracell	PP-MM-333
	Batteries & Battery Products	Energizer Battery	PP-MM-332
Furniture	Apartment Furnishings	Tristate Apartment Furnishers	IE-FA-007
	Furniture & Systems, Caseloads, Seating & Accessories	Allseating	PP-FA-631
	Furniture & Systems, Caseloads, Seating & Accessories	Durfold	PP-FA-625
	Furniture & Systems, Caseloads, Seating & Accessories	Exemplis	PP-FA-626
	Furniture & Systems, Caseloads, Seating & Accessories	Haworth	PP-FA-617
	Furniture & Systems, Caseloads, Seating & Accessories	Herman Miller	PP-FA-614
	Furniture & Systems, Caseloads, Seating & Accessories	Hill-Rom	PP-FA-616
	Furniture & Systems, Caseloads, Seating & Accessories	Kimball International	PP-FA-623
	Furniture & Systems, Caseloads, Seating & Accessories	Knoll	PP-FA-624
	Furniture & Systems, Caseloads, Seating & Accessories	Krueger International (KI)	PP-FA-618
	Furniture & Systems, Caseloads, Seating & Accessories	La-Z-Boy Contract Furniture	PP-FA-627
	Furniture & Systems, Caseloads, Seating & Accessories	National Business Furniture	PP-FA-622
	Furniture & Systems, Caseloads, Seating & Accessories	National Office Furniture	PP-FA-620
Furniture & Systems, Caseloads, Seating & Accessories	Novum Medical Products	PP-FA-632	
Furniture & Systems, Caseloads, Seating & Accessories	OFS Brands Holdings	PP-FA-621	

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Furniture (Continued)	Furniture & Systems, Casegoods, Seating & Accessories	Stance Healthcare	PP-FA-629
	Furniture & Systems, Casegoods, Seating & Accessories	Steelcase	PP-FA-615
	Furniture & Systems, Casegoods, Seating & Accessories	Stryker	PP-FA-619
	Furniture & Systems, Casegoods, Seating & Accessories	Summer Classics	PP-FA-628
	Furniture, Manufacturing & Design	Interior Resources	IE-HR-007
Office Supplies	Office Supplies	American Office Products Distributors	PP-MM-479
	Office Supplies	FriendsOffice	PP-MM-476
	Office Supplies	Guy Brown Management	PP-MM-477
	Office Supplies	Legacy Office Solutions	IE-MM-004
	Office Supplies	Materials Management Services	PP-MM-478
	Office Supplies	Office Depot	PP-MM-481
	Office Supplies	Staples	PP-MM-480
	Office Supplies	The Weeks Lerman Group	IE-MM-006
Print Services	FedEx Office & Print Services	FedEx	IE-MM-020
	Managed Print Services, Devices & Accessories	Staples	PP-IT-152
	Managed Print Services, Devices & Accessories	Xerox	PP-IT-153
Printers/Copiers/ Fax/Print Services	Managed Print Services, Devices & Accessories	Guy Brown Management	PP-IT-149
	Managed Print Services, Devices & Accessories	Konica Minolta	PP-IT-148
	Managed Print Services, Devices & Accessories	Kyocera Document Solutions	PP-IT-150
	Managed Print Services, Devices & Accessories	Pharos Systems International	PP-IT-151
	Managed Print Services, Devices & Accessories	Ricoh	PP-IT-147
Service Awards & Promotional Products	Service Awards & Promotional Products	American Solutions For Business	PP-MM-425
	Service Awards & Promotional Products	Office Depot	PP-MM-426
	Service Awards & Promotional Products	Positive Promotions	PP-MM-423
	Service Awards & Promotional Products	Proforma Promographix	PP-MM-422
	Service Awards & Promotional Products	Staples	PP-MM-427
	Service Awards & Promotional Products	Taylor Healthcare	PP-MM-424
Shredding	Hard Copy Document Shredding & Media Destruction Services	Shred-It	PP-SV-115

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SUBCATEGORY	CONTRACT DESCRIPTION	VENDOR	CONTRACT #
OR PRODUCTS & SUPPLIES			
OR Accessory Products	Custom Procedure Trays	Medical Action Industries	PP-OR-1382
RX SUPPORT SERVICES			
After Hour Answering Service	After Hour Answering Service	PATLive	IE-SS-019
WOMEN'S & CHILDREN'S PRODUCTS & SUPPLIES			
Security Products & Services	Infant & Patient Security Solutions	Centrak	PP-IT-168
	Infant & Patient Security Solutions	RF Technologies	PP-IT-169

American Express Payment Solutions



Earn rebates on your business purchases with the Innovatix/American Express partnership. Using the American Express® Global Corporate Payments, you can earn up to 1.35% cash back, awarded quarterly.

Corporate Purchasing Card	Corporate Card (Travel & Expenses)	vPayment	Buyer-Initiated Payments (BIP)
<p>Traditional Card-based tool for high-volume/low-dollar pre-approved purchases.</p> <p>Allows organizations to</p> <ul style="list-style-type: none"> › set spending limits › empower employee purchasing within specific guidelines › maintain front- and back-end controls › analyze spend using a web-based corporate account reconciliation tool 	<p>Traditional Card-based tool for employee expenses.</p> <p>Allows organizations to</p> <ul style="list-style-type: none"> › empower employees to take the burden off of personal credit card use › apply cost controls to streamline billing process reward employees through Card Member benefits 	<p>A Web-based solution that enables automated electronic payments and disbursements based on your organization's approval workflow.</p> <p>Allows organizations to</p> <ul style="list-style-type: none"> › set spending limits and date controls to help prevent incorrect billing › streamline the reconciliation process › expedite payment disputes with assistance from American Express 	<p>A completely integrated solution that delivers the efficiency of automated electronic payments with minimal technology integration and minimal disruption to established workflows.</p> <p>Allows organizations to</p> <ul style="list-style-type: none"> › manage vendor payment terms › manage days cash on hand › maintain days sales outstanding

Terms and conditions apply. Subject to eligibility.

**Contact an Innovatix Customer Care Representative at (888) 258-3273
or visit us online at bi.innovatix.com and start saving today.**